

July 26, 2013

Dear Weather-Rite LLC Representative,

Weather-Rite LLC will implement the list price changes on orders received and shipped on or after August 26, 2013:

- TT-Series Direct-Fired Air Handlers
 - 80% increase on Adjustable Drives
- IDF-Series Indirect-Fired Air Handlers
 - 80% increase on Adjustable Drives

Price extensions will not be offered; therefore, there will be no exceptions to this price increase. Within the next four weeks, updated paper price sheets will be sent via email.

Please remember Weather-Rite LLC's favorable pricing terms:

- 3% discount on the net invoice value for payment made to Weather-Rite LLC prior to shipment.
- 2% discount on the net invoice value for payment made to Weather-Rite LLC within 10 days of the invoice.
- 1% discount on the net invoice value for payment made to Weather-Rite LLC within 30 days of the invoice.

Orders are governed by Weather-Rite LLC Terms and Conditions of Sale and any other Terms and Conditions of Sale are hereby expressly rejected.

If you have any questions, please don't hesitate to contact your sales manager via email or telephone:

- Doug Halterman: doug.halterman@weather-rite.com or (612)338-1401 x308
- Steven Statz: steven.statz@weather-rite.com or (612)338-1401 x307
- Shane Anderson: sanderso@weather-rite.com or (612)338-1401 x334

Sincerely,



Meredith Christman
Product Manager, Air Management