

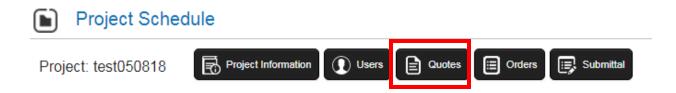


ACE SELECTION ORDERING PROCESS

Creating an order in ACE

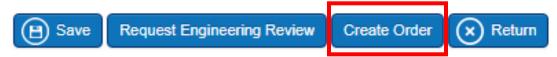
We recommend a quote be completed before placing an order through ACE.

1. To access your quote, click the Quotes button:

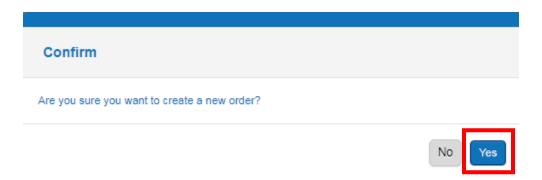


- 2. All the quotes created for the project will be listed. Click the magnifying glass icon for the quote that will become an order to open the Quote Worksheet.
- 3. In the Quote Worksheet at the bottom of the page click Create Order.

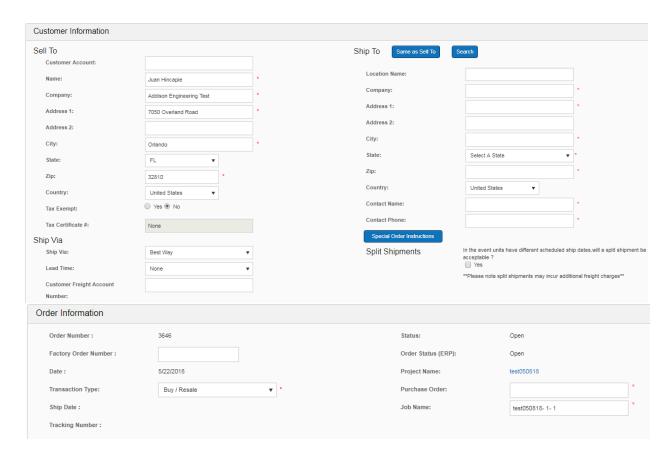
All sales subject to terms of sales agreement



4. A confirmation window will show up. Click Yes.



- 5. The Order Worksheet will open. Complete the fields required.
 - a. Order Information: complete required fields*, such as "Purchase Order".



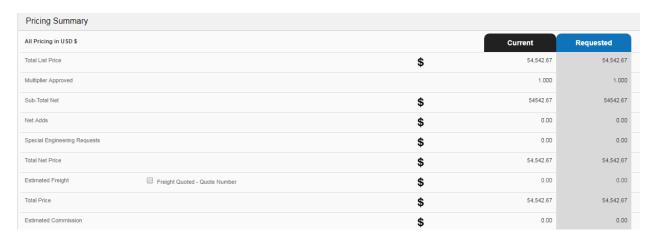
- Rep/Customer Information: complete required fields*, such as "Ship To" information.
- c. Rep Information: will be auto populated.



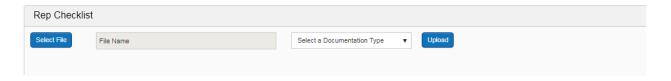
d. Order Details: lists the unit(s) included in the order, including quantities, code string and prices.



- e. Accessories: all accessories considered in the quote will be transferred to this section.
- f. Net Adds and Special Engineering Requests will be listed in this section, if any, as they were stated in the quote.
- g. Pricing Summary



h. Rep Checklist: this section allows uploading of supporting documents such as customer purchase order, approved submittals, custom quotes, etc.

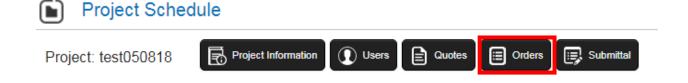


6. Click "Submit Order".

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- 7. The Regional Sales Manager and the Addison order processing team will receive an email notification the order was placed.
- 8. If the order processing team needs additional information, the order will be sent back to the customer through ACE. An email notification of what is required will be generated.
- 9. The Rep must go back to the order, complete the requested information and resubmit.



ACE Interface - Your order reference #3646 for job test050818- 1- 1 status has changed.

Order snapshot:

Order New Status:	Customer Review Required
Job Name:	test050818- 1- 1
Factory Order Number:	
PO Number:	PO test 052218
Order Net Total:	\$54,542.67
Notes	Attach PO

Please review your order in the ACE Interface and take the neccessary actions as soon as possible.

Statuses Legend

- Customer Review Required: The engineering or order entry team
 requires the rep to review the above order and update the necessary
 information shown in the above notes. Once the updates are
 performed, please re-submit the order for review and approval
- Credit Review: The order entry team has moved your order to credit review. If they need additional information from you, they will contact you.
- Approved: The order entry team has reviewed and approved the above order for processing.

- 10. Once the order and required documents are correct and completed, the order will be approved by the order processing team. An email notification will be sent to Rep and RSM stating the status of the order.
- 11. A work order number will be generated which will become the serial number of the unit(s) and the Factory Order Number on the order sheet in ACE.

